



ORIGINAL

March 15, 2010

REDACTED - FOR PUBLIC INSPECTION

Marlene H. Dortch
Secretary
Federal Communications Commission
455 12th Street, SW
Washington, DC 20554

RECEIVED - FCC

MAR 15 2010

Federal Communications Commission
Bureau / Office**EX PARTE OR LATE FILED**

**Re: Notification of Ex Parte Presentation of SkyTerra Subsidiary LLC, A National
Broadband Plan for Our Future, GN Docket No. 09-51**

Dear Ms. Dortch:

On March 12, 2010, Alex Good, Gary Epstein and Jeff Carlisle of SkyTerra Subsidiary LLC met with Chairman Julius Genachowski, Priya Aiyar, Mindel De La Torre, and Paul De Sa to discuss the attached presentation regarding SkyTerra's Mobile Satellite Services (MSS) and Ancillary Terrestrial Component (ATC) technology. This is a redacted version of the presentation, and SkyTerra will separately file a highly confidential copy.

Thank you for the opportunity to discuss these issues and contribute to this important proceeding. Please contact the undersigned with any questions regarding this submission.

Sincerely,

A handwritten signature in dark ink, appearing to read "Jeffrey Carlisle", is written over a circular stamp.

Jeffrey Carlisle
Vice President, Regulatory Affairs

cc: Chairman Julius Genachowski
Priya Aiyar
Mindel De La Torre
Paul De Sa

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SkyTerra's Broadband Solution

March 12, 2010



Launching SkyTerra As a Mobile Broadband Provider

- ▶ SkyTerra is on the threshold of making 40 MHz of spectrum available for mobile broadband
 - Efficient use of spectrum for mobile broadband AND advanced satellite services, in the same band at the same time
- ▶ SkyTerra deeply appreciates everything the FCC and its staff have done to foster MSS/ATC and make it available for mobile broadband
- ▶ Mexico Reuse – already released
 - Last piece of five year international coordination process to form contiguous spectrum blocks suitable for “4G”
 - Allows us to move forward with our best chance of achieving a formal coordination agreement
- ▶ SkyTerra’s vision is wholly consistent with the Chairman’s mobile broadband initiatives and SkyTerra fully supports the call for greater MSS/ATC flexibility in the Feb 24 New America Foundation speech

SkyTerra Private-Sector Investment and Development

- ▶ SkyTerra invested a decade of time and hundreds of millions of dollars, primarily provided by Harbinger Capital Partners, to make L-Band usable for mobile broadband
- ▶ Intellectual property to enable hybrid satellite solutions
- ▶ State-of-the-art L-Band satellites
- ▶ Spectrum enhancement
 - Inmarsat Cooperation Agreement
 - Russia and Mexico negotiation
- ▶ Powerful ecosystem using new frequencies and new technologies
 - Chipsets
 - Base Stations
 - Filters and other equipment

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Harbinger Transfer of Control Is Crucial for Mobile Broadband in the L-Band

- ▶ Harbinger has funded the majority of SkyTerra's technology development
 - Few investors have the scale, appetite for risk and vision to successfully pursue such a project
- ▶ Harbinger has demonstrated the financial and operational commitment necessary to ensure successful deployment of a mobile broadband network
- ▶ The proposed transaction advances the interests of all parties
 - Public – brings mobile broadband spectrum into the market at the right time
 - SkyTerra – resources to complete next generation deployment and achieve our vision
 - SkyTerra's customers – integrated network with lower terminal costs and broader appeal
 - Harbinger – commitment to the mobile broadband vision
- ▶ Delaying or failing to approve the transaction could put MSS/ATC and up to 100 MHz of mobile broadband spectrum in real jeopardy

How Can the FCC Make 40 MHz Available for Mobile Broadband?

► Grant the ATC Modification Application

- Necessary to implement the Inmarsat-SkyTerra Coop Agreement, allowing:
 1. Operation of a new network at power levels that permit deployment of a robust broadband network, similar to existing terrestrial-only bands
 2. Creation of contiguous blocks of broadband spectrum

► Grant the pending Transfer of Control Application

- Shareholders' meeting scheduled for March 22; purchaser has unilateral right to walk away on March 31 if transfer is not completed

► Continued strong support of MSS/ATC in broadband strategy and in international negotiations

- Flexibility for MSS/ATC operations
- Final coordination with Mexico
- WRC/ITU initiatives